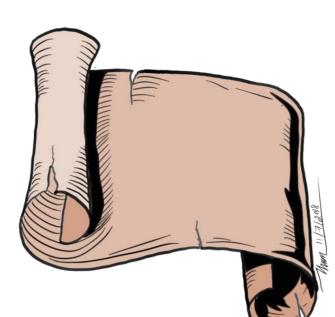
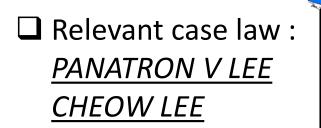
ONE of the **3** major **TYPES** of **MISREPRESENTATION**:

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- a) **<u>FRAUDULENT</u>** misrepresentation
- **b) <u>INNOCENT</u> misrepresentation**
- **c)** <u>**N**</u>**EGLIGENT** misrepresentation

The average





ONE of the **3** major **TYPES** of **MISREPRESENTATION**:

- a) <u>FRAUDULENT</u> misrepresentation
 - x FALSE STATEMENT made
 KNOWINGLY
 - **x NOT BELIEVING** in its **TRUTH**
 - x RECKLESS whether TRUE or NOT

APPLY LAW to FACTS

(A)(1) The seller made the **FALSE STATEMENT KNOWING** that (... product was in fact from.... / of inferior quality)

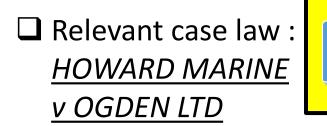
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- **ONE** of the **3** major **TYPES** of **MISREPRESENTATION: b) INNOCENT** misrepresentation
 - × **STATEMENT** made **WITHOUT FRAUD**
 - × WITHOUT FAULT on the part of the maker
 - × **REASONABLE GROUNDS** to **BELIEVE** it to be **TRUE**.

PPLY LAW to FACTS

(A)(1) The seller made the **STATEMENT** with reasonable grounds to believe (... the latest product information supplied by *the manufacturer*) to be **TRUE**.

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ONE of the **3** major **TYPES** of **MISREPRESENTATION**:

- <u>NEGLIGENT</u> misrepresentation × STATEMENT made without DUE CARE
 - × NO FRAUDULENT INTENTION
 × NO REASONABLE GROUNDS to BELIEVE it to be TRUE

APPLY LAW to FACTS

(A)(1) The seller made the **STATEMENT without due care** (... based on out-dated product information from manufacturer)

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c)